### **syncron** Retail Inventory

# Deliver Exceptional Service through your dealer network



#### Reduce churn by streamlining dealer inventory management.

Your dealers' customers value their time above all else, and when problems with their products and equipment arise, they want quick and effective solutions. With an AI- and ML-driven parts inventory optimization solution, you can automatically place parts where and when they're needed, allowing your dealers to focus on fixing their customers' equipment on time, as promised. This will prevent them from seeking out the local competition, keep them coming back, and ensure their loyalty to your brand.

Syncron Retail Inventory is the solution that can help you efficiently distribute parts stock to your downstream network and align your aftermarket strategies with individual dealers' business requirements.



### Harmonize with your dealers

Enable information, risk, and revenue-sharing to improve dealer adoption and compliance.



### Maximize aftermarket revenues

Optimize the dealer service supply chain and improve parts availability up to 20%.



### Reduce parts supply chain expenses

Lower dealer network inventory up to 30% and decrease freight and other supply chain costs.



### Automate routine tasks

Eliminate manual processes and waste and expand worker efficiency and customer focus.



Allocate inventory across your dealer network supply chain by automatically considering vertical and horizontal dependencies and utilizing virtual planning to share parts stock across stock keeping locations.

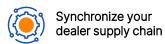
#### 20%

improvement in your dealers' parts availability

#### 30%

decrease in your total dealer network inventory

### Core capabilities



Close the gap between which inventory items you think your dealers may need and what they'll actually need on hand to free up valuable working capital.

- Fine-tune forecasting accuracy by analyzing varying data sets and applying best-fit algorithms
- Calculate probabilities for different demand outcomes
- Schedule and adjust planned events, such as recall campaigns and maintenance
- Utilize hub and spoke structures to get parts to smaller dealers, faster



## Refill your dealer network inventory efficiently and effectively

Empower dealers to execute on established calculated inventory replenishment policies for ordering parts stock to increase their availability by up to 20%.

- Automate dealer stock replenishment
- Mitigate your dealer's risk of run-outs
- · Level supplier loads at PDCs, optimally
- Simplify dealer parts returns and incentivize participation and compliance



## Access the right parts, in the right place, at the right time

Capture and automate your most intelligent strategies for managing your dealers' inventory and improve their service levels and their customers' experiences.

- Optimize inventory across a multi-echelon distribution network
- Help your dealers order parts in the most economic quantities
- Improve dealer inventory management with cluster analytics
- Integrate dealer order schedules and plans in your parts distribution center (PDC) planning



## Differentiate your dealer network's service operations with advanced analytics

Use data to your advantage and unlock opportunities across the entire dealer network service supply chain and inventory ecosystem.

- Gain invaluable visibility into inventory operations
- Synthesize millions of data points to produce clear and actionable insights
- Travel back in time and use "what if" analyses to predict business outcomes
- Use GPS data to track equipment in the field and their location

Leading manufacturers rely on Syncron Retail Inventory







#### Syncron Inventory named a Leader

in the IDC MarketScape: Worldwide Manufacturing Service Parts Management Applications 2021-2022 Vendor Assessment.

### Start the conversation today!

Whether you're interested in a strategic conversation, value assessment or technical demo, our team can't wait to speak with you! Reach out to us directly at <a href="info@syncron.com">info@syncron.com</a>.

Learn more about Syncron Retail Inventory and how it can work for your business at syncron.com/retail-inventory

### syncron

Syncron empowers leading manufacturers and distributors to capitalize on the world's new service economy. With our industry-leading investments in AI and ML, Syncron offers the first, innovative, customer-endorsed, and complete end-to-end intelligent Service Lifecycle Management solution portfolio, encompassing service parts inventory, price, equipment uptime, warranty, and field service management. Delivered on the Syncron Connected Service Experience (CSX) Cloud, our solutions offer competitive differentiation through exceptional aftermarket service experiences, while simultaneously improving aftermarket business profitability. For more information, visit syncron.com.