

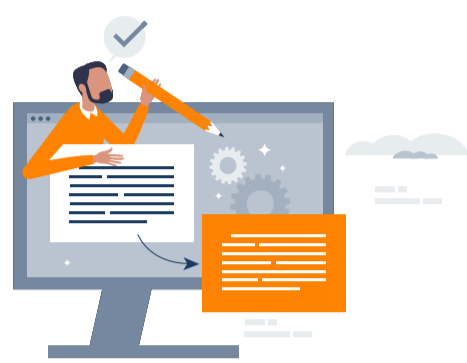
How leading aftermarket sales and service organizations are driving forward in the connected service economy

Product delivery is growing more and more complex. This is pushing aftermarket sales and service organizations to digitize in a way that fundamentally changes the way they operate. The need to connect the value chain is more critical than ever, to enable faster, more responsive operations.

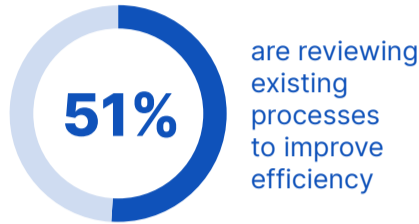
A recent study found a fundamental rethink of business models, shifting from traditional, non-digital manufacturing to maximizing offerings as a post-digital technology company. Which presents the industry with both a challenge and an opportunity...

[Get the full story](#)

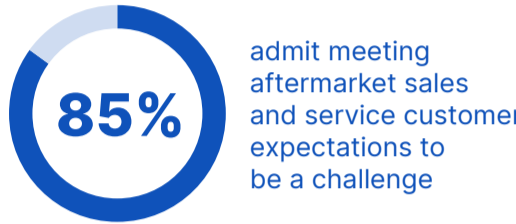
What are the top pressures and priorities for aftermarket sales and services?



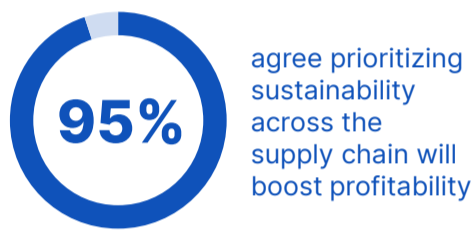
Streamline processes and increase business-wide resiliency and predictability



Satisfy shifting customer demands



Meet sustainability goals



Maximize understanding of fixed asset operations



In turn, this is causing increased pressure on balance sheets, costs, and people across maintenance, operations, and supply chain as organizations highlight their biggest manufacturing struggles. Over 99.6% of manufacturing companies are looking to optimize spare parts, parts pricing, service lifecycle management, and enable their technology and engineers.

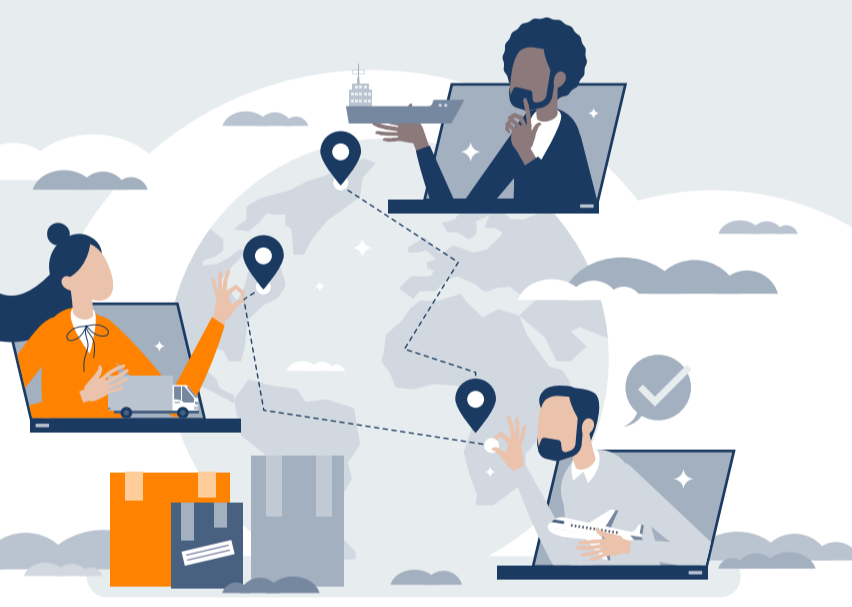
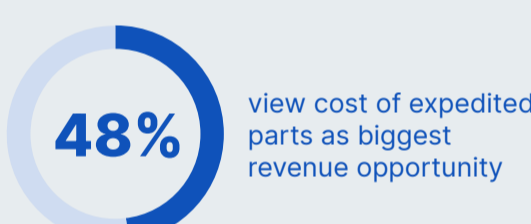
[Find out more](#)

How to get there?

Digitize the manufacturing aftermarket business model to create efficiencies and lower operational costs



Future-proof revenue and margins with aftermarket parts and service contracts



Embrace the new service economy

Connect inventory, pricing, and service delivery for more resilient, intelligent, and cost-reductive operations



Deliver even **greater service experience** across the value chain by putting customer needs at the heart of organizational thinking

Drive **improved service optimization** and efficiency across the value chain to revolutionize the way service is delivered to customers

Enable **greater service growth** driven by transformation across the value chain to empower the new service economy

10% improved parts availability at Scot JCB



20% ↓ in parts processing time at CLAAS



26% above annual revenue target in the first year using Syncron for dynamic pricing at Al-Futtaim



Singularly suited to your success



Our solutions are uniquely connected across all processes, operations, and data silos



We are a leader in innovation, scalability, and co-creation



Reinforce your focus on the aftermarket sales and service lifecycle management

30% ↓ in pricing lead time for new parts at Hitachi Construction Machinery



15% ↓ in stock order generation lead time



15% cost saving from automated warranty lifecycle management at LP Corp



Find out more

Download the full report, [Build a Resilient Aftermarket Service Business](#), which takes a deep dive into the challenges and opportunities for the aftermarket service with opinion and perspectives from 500 service and supply chain decision-makers.

Contact us at www.syncron.com/contact to find out exactly how we can help you transform the way you plan, price, and service.

